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**February 15, 2016**

## **To Our Valued Customers:**

In order to minimize our operating cost and to pass along the most competitive wholesale pricing and ultimately be of better service to our valued customers we continue our policy from 2012.

Effective January 2012, Airfasco has discontinued our \$100.00 minimum order policy. We will no longer have a minimum order requirement.

All orders under \$100.00 will be subject to a \$15.00 processing and handling fee. All orders over \$100.00 will no longer have a \$15.00 processing and handling fee.

Due to the high cost of accounting, all invoices must be paid by credit card (American Express, Discover, Visa or MasterCard) prior to shipping.

All new orders that are scheduled for "Scheduled, Split Shipments or Delayed Shipments" are subject to a 10% surcharge unless otherwise established at time of the original (RFQ) price quote. Established annual (LTA) purchase agreements will waive the scheduling surcharge.

Certificate of Conformance (C of C) with lot number is included with all orders. Test reports and additional process certifications such as heat treating, plating, passivation, NDT, raw material and/or (FAI) first article inspection are an additional charge and will be bid at time of request or order.

Same day or AOG requirements may be subject to a \$250.00 charge. Please allow 72 hours to review and process orders.

Manufactured items may be subject to a 50% deposit at time of order for raw material cost when quoted with a delivery for goods.

All items are non-cancelable and non-returnable and subject to a 100% return fee.

These changes will allow us to keep pricing lower on your requirements.

This policy will allow us to keep pricing lower on your fastener requirements.

Thank you for your continued business and best regards.

